



## REGISTRATION POLICY

As a Real Estate Professional, your success and continued support is paramount to our business.

We look forward to establishing a direct line of communication with you and your client at the *earliest opportunity* in their consideration of purchasing a new home at Phillips Ridge..

We fully respect the relationship you have with your Buyer, but further recognize that in today's market the typical Buyer initiates much of the search process, which includes visiting a Builder's model home.

The following registration policy assures we provide the best possible support to the client while providing the commissions due—to the Broker actually assisting the client.

### **Selling Office Commissions will be paid on two levels:**

**1) Personally accompany your client on their first or second visit** and confirm their registration by filling out our Builder's visitor registration form. We keep your Phillips Ridge registration on file for 90 days to protect your commission. **At closing, you will receive a selling office commission of 3% of the sales price.**

**2) If you did not accompany your client on their first or second visit** to the community, but an offer is made with you as their Selling Broker, then **at closing, you will receive a reduced selling office commission of 1% of the sales price.**

*Thank you for your continued support!*

The Phillips Ridge Team!

NWMLS Site Reg #4249